



Raul Fernandez joins Smith Warner International Limited as Director of Business Development



Raul Fernandez joins the team at Smith Warner International Limited as Director of Business Development. In response to the growing demand for coastal infrastructure design/build & hurricane mitigation, coastal engineering firm Smith Warner International grows its Caribbean presence with new Colombian office.

Raul earned his Bachelor's Degree in Civil Engineering at the Universidad del Norte in Colombia and later a Master's Degree in Structural Design at Stevens Institute of Technology in the USA. Toward the end of 1993, while living in Canada, his career shifted to the business development side of things. He has since worked throughout Latin America and the Caribbean and has more than 30 years of professional engineering and consulting experience in design and construction projects. Prior to joining Smith Warner he was VP of Design & Construction and Business Development for Tayrona Capital Financial Group in Singapore. Previous to that, he was the Colombia Country Manager and Latin America Business Development Director for WSP in Toronto.

Raul now brings his passion for growing businesses to the management team at Smith Warner. He will work with coastal landowners, hotels, resorts, regional governments and multi-lateral development banks to assist with their shorelines, waterways and coastal infrastructure concerns and projects. With the addition of Raul to the team and the opening of our fifth office (Jamaica, St Lucia, Trinidad, Canada and now Colombia), we can better serve the Latin American market.

"Raul is key to managing our growth in the Caribbean. We have specialized local knowledge of Caribbean coastal wave, storm and climate change issues as we are expert hydrodynamic modellers and engineers. These facts have created demand for our design build services across the region."

JAMEL BANTON, MANAGING DIRECTOR OF SMITH WARNER INTERNATIONAL LIMITED.

"Raul strengthens our management team, especially in light of how Caribbean landowners are acting to prepare and protect their shorelines this year given the intensified expected hurricane season. We're growing to meet this demand despite the limitations of Covid-19."

DR DAVID SMITH, CHAIRMAN AND DIRECTOR OF INNOVATION & QUALITY

About Smith Warner

In business since 1995, Smith Warner is a coastal engineering and design/build team specializing in designing, planning, assessing, building and monitoring beaches, shorelines, coastal infrastructure, resorts, ports and marinas. We are also experts in climate change monitoring, reporting, mitigation and adaptation. When the coast is the question, Smith Warner is the answer.

Head office: Jamaica: (876)978-8950 info@smithwarner.com www.smithwarner.com

With satellite offices in Canada: (604)561-6946 St Lucia: (758)720-2318

Trinidad: (868)387-0121 Colombia: +57 3023097300